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# UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF PENNSYLVANIA

In re:

Chapter 7

Worley & Obetz, et al.,

:

Debtors.

Bankruptcy No. 18-13774-MDC

Amy Daveler and Marco Perez, on behalf of themselves and all others similarly situated,

:

Plaintiffs,

v.

Adversary No. 18-00132-MDC

Worley & Obetz, Inc., Amerigreen Energy, Inc., and Amerigreen Propane, LLC,

Defendants.

:

Christine C. Shubert, Chapter 7 Trustee for the Estates of Worley & Obetz, Inc., Amerigreen Energy, Inc., and Amerigreen Propane, LLC

# **MEMORANDUM**

### I. INTRODUCTION

Plaintiffs, Amy Daveler and Marco Perez (the "Plaintiffs"), have filed a class action adversary proceeding (the "Adversary Proceeding") against debtors Worley & Obetz, Inc. ("Worley"), Amerigreen Energy, Inc. ("Amerigreen Energy"), and Amerigreen Propane, LLC ("Amerigreen Propane," and together with Worley and Amerigreen Energy, the "Defendants" and together with the Plaintiffs, the "Parties"). The Plaintiffs, on behalf of themselves and other

<sup>&</sup>lt;sup>1</sup> The Defendants each filed voluntary bankruptcy petitions under chapter 7 of the United States

similarly situated former employees of the Defendants, allege the Defendants violated the Worker Adjustment and Retraining Notification Act, 29 U.S.C. §§2101, *et seq.* (the "WARN Act") when ceasing operations and terminating their former employees in 2018.

Pending in the Adversary Proceeding are (i) the Defendants' Motion for Partial Summary Judgment (the "Defendants' Summary Judgment Motion"),<sup>2</sup> and (ii) the Plaintiffs' Motion for Partial Summary Judgment (the "Plaintiffs' Summary Judgment Motion," and together with the Defendants' Summary Judgment Motion, the "Summary Judgment Motions").<sup>3</sup> For the reasons set forth herein, the Court will (a) grant the Plaintiffs' Summary Judgment Motion, and (b) deny the Defendants' Summary Judgment Motion.

### II. FACTUAL AND PROCEDURAL BACKGROUND<sup>4</sup>

### A. The Defendants' Business and Closure

Worley was in the business of commercial and residential energy services, as well as heating, ventilation, and air conditioning services. Jeffrey Lyons ("Mr. Lyons") was the CEO of Worley, and Joel Hagaman ("Mr. Hagaman") was the Chief Financial Officer. Seth Obetz ("Mr. Obetz") was an owner of Worley and also held a senior management role. Worley maintained its corporate headquarters at 85 White Oak Road in Manheim, Pennsylvania (the "Worley Manheim

Bankruptcy Code, 11 U.S.C. §§101 *et seq.* (the "Bankruptcy Code") on June 6, 2018 (the "Petition Date"). Christine Shubert (the "Trustee") was appointed as the chapter 7 trustee for each Defendant's estate on the same day. One day later, the Plaintiffs filed the Complaint (the "Complaint") initiating the Adversary Proceeding. Adv. Pro. Docket No. 1. The Defendants therefore proceed in the Adversary Proceeding through the Trustee.

<sup>&</sup>lt;sup>2</sup> Bankr. Docket No. 90.

<sup>&</sup>lt;sup>3</sup> Bankr. Docket No. 94.

<sup>&</sup>lt;sup>4</sup> The factual background is only taken from admitted allegations of the Complaint and the undisputed facts the Parties submitted in connection with the Summary Judgment Motions. See Adv. Pro. Docket Nos. 6, 92, 98-1, 101.

Office"), and also maintained a facility on Greenfield Road in Lancaster, Pennsylvania (the "Worley Lancaster Office").

Amerigreen Energy was an affiliate of Worley and was a wholesale distributor of petroleum products. Mr. Lyons held a senior management role with Amerigreen Energy, and Mr. Hagaman was the Chief Financial Officer. Mr. Obetz also held a senior management role with Amerigreen Energy. Defendant Amerigreen Propane, LLC ("Amerigreen Propane") was a division of Amerigreen Energy until at least 2017. Amerigreen Energy maintained offices at 1650 Manheim Pike in Lancaster, Pennsylvania (the "Amerigreen Lancaster Office") and in New Jersey. Amerigreen Energy initially had operated out of the Worley Manheim Office, before first moving to a location next door, then to the Amerigreen Lancaster Office. Prior to the Defendants' cessation of operations Mr. Obetz intended to recombine the Worley Manheim Office and the Amerigreen Lancaster Office to eliminate the frequent travel between offices and increase efficiencies managing employees in different locations.

Mr. Lyons is central to the Defendants' cessation of operations in 2018. It is undisputed that Mr. Lyons engaged in corporate fraud in his position as CEO of Worley. Mr. Lyons, together with two of Worley's controllers (together, the "Controllers"), falsified profit and loss figures to inflate Worley's accounts receivable, thereby making Worley look more profitable than it actually was. Mr. Lyons would receive the actual profit and loss statements from most or every Worley department, then add fictional profits. Mr. Lyons also falsified a contract with Giant Supermarkets ("Giant") to inflate the account receivable from Giant. By 2018, Mr. Lyons

<sup>&</sup>lt;sup>5</sup> The Plaintiffs dispute that Amerigreen Propane continued to be a division of Amerigreen Energy after July 2017, at which time they assert it was "transferred to and fully absorbed by Worley." See *Plaintiffs' Response in Opposition to Defendants' Motion for Partial Summary Judgment*, Bankr. Docket No. 98-1,

had been falsely inflating revenue and accounts receivable for approximately 13 years. Mr. Lyons also worked with Amerigreen Energy's controller to fraudulently move cash between Amerigreen Energy and Worley and concealed those transfers by making them appear to be transactions from legitimate customers.

Mr. Lyons' fraudulent activity began to unravel, however, when, in 2017, Worley hired a consulting firm named Strategic Resources, Inc. ("Strategic Resources") to help develop a strategic plan. Part of Strategic Resources' work entailed an assessment of Worley's unaudited financial statements. A Strategic Resources presentation in March 2018 indicated that Worley's interest costs were evenly spread across Worley's various divisions, whereas Mr. Obetz's review of financial documents had led him to believe interest costs were mostly attributable to the wholesale division's ("Wholesale") business with Giant. This inconsistency led Mr. Obetz to conduct a further review of Worley's accounting of interest costs, which resulted in the determination that Worley had lost \$700,000 in 2017, whereas its financials had shown profits of \$1 million. It was later learned that Mr. Lyons had fabricated sales of gasoline to Giant after 2014, when Giant stopped purchasing gasoline from Worley, and distributed the associated interest costs across Worley's divisions, rather than house them with the Wholesale division.

Mr. Obetz confronted Mr. Lyons about Worley's interest costs and the Wholesale division losing money and, in an effort to avoid necessary layoffs of Wholesale employees, directed Mr. Lyons to set up a meeting with Giant to discuss either selling more gasoline to Giant or charging more for it. Mr. Lyons agreed to do so, but for weeks represented that he needed to reschedule the meeting for personal reasons or that his contact at Giant was not responding.

Ultimately Mr. Obetz reached out to Giant himself and scheduled a meeting for May 15, 2018.

On that day, however, Mr. Lyons failed to attend the meeting and went missing. Mr. Obetz returned to Worley's offices from the meeting and learned the details of Mr. Lyons' fraud from two Worley employees.<sup>6</sup>

Realizing that Fulton Bank ("Fulton"), the primary funder of the Defendants' operations, had lent tens of millions of dollars based in part on receivables from Giant that did not exist, Mr. Obetz met with bank representatives on May 16, 2018, to disclose Mr. Lyons' fraud. The bank's representatives evidenced great concern and advised that they would need to consult Fulton's workout group, which Mr. Obetz understood to be Fulton's team for taking control of troubled companies. Shortly after the May 16<sup>th</sup> meeting, Fulton terminated the Defendants' line of credit, ceased lending, and ceased its nightly "sweep" of the Defendants' accounts, leaving the Defendants' daily intake as their only access to cash. The Defendants' senior management did not believe at that point that other financing sources would be available given the magnitude of the fraud, nor did they believe vendors would continue supplying them with propane and heating oil.

In the days following May 16<sup>th</sup>, the Defendants' management, including Mr. Obetz and Mr. Hagaman, attempted to validate the entities' actual financials, which when corrected to remove the fraudulent entries revealed an unprofitable business that had lost \$2.5 million the prior year and would not make a profit in the upcoming year. Moreover, without the Fulton line of credit, the enterprise was on track to run out of cash within a week and needed to reduce its

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<sup>&</sup>lt;sup>6</sup> Mr. Lyons was ultimately indicted for, among other things, bank fraud, and was sentenced to fourteen years in federal prison and ordered to pay restitution in the amount of \$54,548,638.00 to Fulton and to the Internal Revenue Service.

expenses prior to May 25<sup>th</sup> in order to continue operations. Management was therefore also seeking to ascertain the status of the business, the state of its financing, and the viability of the business moving forward, either in whole or in part. Mr. Hagaman believed some form of corporate reorganization or restructuring would be necessary, and management considered a host of actions including selling the Wholesale business, liquidating the businesses, letting parts of the business continue operations, and/or creating a "little Worley" that would consist of certain parts of the Defendants' operations but would retain at most 34 employees. Mr. Obetz also made a proposal to Fulton to sell certain corporate vehicles to help support operations but did not receive Fulton's permission to sell its collateral.

The Defendants' fate ultimately rested in the hands of Fulton. The Defendants had no ability to satisfy the \$80 million debt to Fulton from operations or assets, and Fulton had the option to liquidate the business to recoup what it could of the debt. Representatives of the Defendants met with Fulton on May 21, 2018, to discuss the Defendants' business and survival options, but no solution emerged. At no time did Fulton ask the Defendants to make a proposal that would maintain operations as they were or suggest that it was interested in supporting the Defendants' operations as they had been to that point. Nor did any proposals to Fulton from Defendants' management contemplate maintenance of the entire business with its full workforce. Rather, Mr. Obetz wanted to take measures to discontinue parts of the Defendants' business to remain viable in the short-term, including Wholesale, fleet fueling, the "WoGo" operation, and Amerigreen Energy's natural gas division. The Wholesale division was especially problematic because the costs of fueling and insurance depleted significant cash, and although Mr. Obetz had initial conversations with Giant regarding a purchase of the Wholesale division, Giant was not

interested. In the meantime, a significant payment for Wholesale's state-issued license was coming due at the end of May, which Worley could not afford to pay, and without a sale all Wholesale employees would need to be terminated. Ultimately the Defendants' management considered any part of the business potentially saleable but needed Fulton's permission to sell or liquidate. Mr. Obetz sought that permission, but it was not given. As a result, as of May 21, 2018, there were no plans in place to sell any business divisions, including Wholesale.

Moreover, all of the Defendants' proposals to Fulton would have required additional credit from the bank.

The Defendants' demise swiftly followed the May 21st meeting with Fulton. On or about that date, Worley and Amerigreen Energy laid off 34 employees (collectively, the "May 21st Laid Off Employees"). The May 21st Laid Off Employees did not receive notice of their terminations pursuant to WARN. Even immediately after the layoffs, however, the Defendants' cash flow analysis showed its cash would be depleted by May 25th, and Hagaman was revising it many times each day to determine whether there was sufficient cash to meet daily expenses. On May 25th, Giant cancelled its contract with Wholesale. As of that date, cash was going to run out by May 29th. On May 26th, Mr. Obetz ordered the termination of Wholesale's 72 employees, who were terminated on May 29th and advised that it was the result of the Giant contract being canceled. By May 27th, the Defendants planned to shut down their commercial business lines. Also on May 29th, Fulton issued a notice of default to Worley, referencing both Mr. Lyons' fraudulent activity and the resulting material adverse change to Worley's financial condition. A call between representatives of Fulton, other banks with an interest in loans made to the

June 2<sup>nd</sup>. Mr. Hagaman did not believe that Fulton was more likely than before to demand liquidation of the Defendants' business, but while at a Fulton branch location on the next business day, June 4<sup>th</sup>, he was told that the bank refused to issue a certified check. Mr. Obetz was subsequently advised that Fulton had swept the Defendants' accounts and was shutting them down. Once Fulton seized their remaining funds, the Defendants immediately ceased operations and terminated all employees on June 4, 2018.<sup>7</sup>

### B. The Bankruptcy Filing and the Adversary Proceeding

Two days after ceasing operations, on June 6, 2018, the Defendants, together with eight affiliates, filed voluntary bankruptcy petitions under chapter 7 of the Bankruptcy Code. The Trustee was appointed on that date. The following day, the Plaintiffs initiated the Adversary Proceeding.

The Complaint alleges the Plaintiffs and approximately 250 other former employees of the Defendants (the "WARN Class")<sup>8</sup> were terminated as part of a mass layoff ordered by the Defendants on or about May 21, 2018, triggering the WARN Act's notice requirements. The Plaintiffs allege the Defendants failed to give the members of the WARN Class 60 days advance notice of their terminations as required by the WARN Act, and failed to pay the members of the WARN Class their respective wages, salary, commissions, bonuses, accrued vacation and

<sup>&</sup>lt;sup>7</sup> Plaintiffs dispute this fact only in the sense that Mr. Hagaman continued to work for the Defendants as a consultant to the Trustee and continues to do so.

<sup>&</sup>lt;sup>8</sup> On July 19, 2020, the Court entered a consent order pursuant to Federal Rule of Civil Procedure 23 and Federal Rule of Bankruptcy Procedure 7023 certifying the WARN Class as "Plaintiffs and all persons (i) who worked at or reported to one of the Defendants' Facilities, (ii) who were terminated from employment on or about May 21, 2018, within 30 days of that date, or as the reasonably foreseeable consequence of the mass layoffs or plant closings ordered by Defendants on or about May 21, 2018, (iii) who are 'affected employees' within the meaning of 29 U.S.C. §2101(a)(5) and (iv) who have not filed a timely request to opt-out of the class." *See* Adv. Pro. Docket No. 53.

personal time off for 60 days following their respective terminations, and failed to make the pension and 401(k) contributions and provide employee benefits under COBRA for 60 days after their respective terminations (the "WARN Act Damages"). With respect to monetary relief, the Complaint seeks (a) an allowed priority wage claim up to \$12,850 for each WARN Class member pursuant to \$\$507(a)(4) and (a)(5) of the Bankruptcy Code, with the remainder of any WARN Class member's claim being a general unsecured claim, or alternatively, a post-petition administrative expense claim for each WARN Class member's WARN Act Damages, and (b) reasonable attorneys' fees, costs, and disbursements, as authorized by the WARN Act.

The Defendants filed an Answer generally denying the allegations of the Complaint, after which the Parties engaged in discovery.

## C. The Summary Judgment Motions

# 1. The Defendants' Summary Judgment Motion

The Defendants' Summary Judgment Motion was filed on May 14, 2021. The motion seeks only partial summary judgment in favor of the Defendants because they acknowledge there were 21 terminated former employees who did not receive a WARN Act notice as required, entitling them to relief. With respect to the balance of the WARN Class, however, the Defendants offer several reasons summary judgment in their favor is warranted.

First, the Defendants argue that the "unforeseeable business circumstance" exemption to the WARN Act's notice requirement applies to the circumstances of the Defendants' closure. Under that exemption, the Defendants argue, an employer need not provide 60 days' notice of a plant closing if the closing is caused by business circumstances that were not reasonably foreseeable as of the time that notice would have been required. *See Memorandum of Law in* 

Support of Defendants' Motion for Partial Summary Judgment, Adv. Pro. Docket No. 91, at 4 ("Defendants' Summary Judgment Brief") (citing §2102(b)(2)(A) of the WARN Act). Instead, such an employer is required only to provide terminated employees as much notice as is practicable. *Id.* at 3 (citing §2102(b)(3) of the WARN Act). The Defendants argue that Fulton's abrupt termination of funding on June 4, 2018, prompted by Mr. Lyons' criminal fraud, constitutes unforeseeable business circumstances under the WARN Act. On that date, the Defendants assert, they satisfied the WARN Act's requirement by issuing WARN notices to all terminated employees, and therefore should be granted summary judgment with respect to those employees' claims.

Second, the Defendants preemptively argue that any assertion from the Plaintiffs that no WARN Act notices were issued on June 4, 2018, does not raise a genuine issue of fact precluding summary judgment. Challenging the deposition testimony from Michele Goodin ("Ms. Goodin"), former Vice President of Human Resources and Shared Services for Worley, that she did not recall drafting or mailing WARN Act notices, the Defendants point to contrary testimony from Mr. Hagaman and Amber Becker ("Ms. Becker"), Worley's Human Resources Manager. The Defendants argue this constitutes sufficient evidence to preclude a genuine dispute of material fact that WARN Act notices were actually mailed, particularly where Ms. Goodin testified only that she did not recall mailing notices, rather than that they were not mailed.

Third, the Defendants argue that the fraud of Mr. Lyons and the Controllers is not imputed to the Defendants to defeat the unforeseeable business circumstances exception to the WARN Act. The Defendants cite the "adverse interest exception" to the law of imputation,

under which the fraudulent conduct of a corporate officer is not imputed to the corporation if the agent acts in his own interest and to the corporation's detriment. The Defendants also argue the fraudulent conduct of a corporate officer is not imputed where the activity involves misrepresentation of financial information or leads to insolvency. Here, the Defendants assert, Mr. Lyons' fraud was conducted in secret and resulted in their insolvency, and therefore cannot be imputed to them.

Fourth, the Defendants argue that regardless of whether the unforeseeable business circumstances exception applies, partial summary judgment in their favor is warranted with respect to any WARN Class members who were employed at locations with less than 50 employees. The WARN Act, the Defendants argue, applies to a "plant closing," defined to mean the shutdown of a "single site of employment" resulting in the layoff of 50 or more employees. Defendants' Summary Judgment Brief, at 12 (citing §2101(a)(2) of the WARN Act). Citing the three-part test for "single site of employment" found in applicable regulations, the Defendants assert that non-contiguous sites are rarely considered a single site of employment, regardless of whether they are operated by the same employer or by two separate entities which qualify as a "single employer" under the regulations. The Defendants argue that Amerigreen Energy employees were not employed at a "single site of employment" because at no point were there 50 or more employees located at the Amerigreen Lancaster Office, and therefore WARN Act notices were not required to be given to former employees at that office. Tracking the requirements of the applicable three-part test, the Defendants assert that there is no basis to combine the Defendants' various offices to satisfy the single site of employment requirement because the locations were not in the same reasonable geographic proximity, there is insufficient

record evidence that employees were shared between locations, and Worley and Amerigreen Energy had different business purposes.

Finally, the Defendants argue complete summary judgment should be granted in favor of Amerigreen Propane because it did not have any employees, and therefore was not an "employer" under the WARN Act.

### 2. The Plaintiffs' Summary Judgment Motion

The Plaintiffs' Summary Judgment Motion was filed on May 14, 2021, the same day as the Defendants' motion. The Plaintiffs do not seek summary judgment on the merits of their WARN Act claims, but rather seek partial summary judgment only on the issue of whether the Defendants, together with non-defendant affiliate Ranck Plumbing Heating & Air Conditioning, Inc. ("Ranck," and together with the Defendants, the "Affiliated Entities"), together constituted a single employer under the WARN Act, such that they are aggregated and are jointly and severally liable for any WARN Act violations. The Plaintiffs assert that, although on paper these were separate corporations, they functioned inseparably as a unified enterprise under one family business umbrella for WARN Act purpose. *See* Adv. Pro. Docket No. 94-2, *Memorandum of Law in Support of Plaintiff's Motion for Partial Summary Judgment* ("Plaintiffs' Summary Judgment Brief") at 19.

The Plaintiffs point to the multi-factor guidance set forth in applicable Department of Labor regulations (the "DOL Regulations"), applied by the Third Circuit to the WARN Act's "single employer" doctrine in *Pearson v. Component Tech. Corp.*, 247 F.3d 471, 478 (3d Cir. 2001). Those factors are (i) common ownership, (ii) common directors and/or officers, (iii) de facto exercise of control, (iv) unity of personnel policies emanating from a common source, and

(v) the dependency of operations. Plaintiff's Summary Judgment Brief at 20. The Plaintiffs argue that consideration of these factors should result in a determination that there was an absence of functional independence among the Affiliated Entities, resulting in one company, albeit with three divisions or departments. The Plaintiffs also argue that the absence of an armslength relationship between the Affiliated Entities supports a finding that they operated as a single business enterprise without independence from each other. According to the Plaintiffs, there is no dispute of genuine material fact that Amerigreen Energy, Amerigreen Propane, and Ranck were "functionally never more than divisions of Worley." Plaintiffs Summary Judgment Brief at 36. The Plaintiffs therefore assert summary judgment in their favor is warranted on the issue of whether the Affiliated Entities were a single employer under the WARN Act.

### III. DISCUSSION

### A. Standard for Summary Judgment

The standard for evaluating a motion for summary judgment is well-established:

Summary judgment is appropriate only when, drawing all reasonable inferences in favor of the nonmoving party, there is no genuine issue as to any material fact and the moving party is entitled to judgment as a matter of law. *E.g., Tri-M Group, LLC v. Sharp*, 638 F.3d 406, 415 (3d Cir. 2011); *In re Bath*, 442 B.R. 377, 387 (Bankr. E.D. Pa. 2010). In other words, summary judgment may be entered if there are no disputed issues of material fact, and the undisputed facts would require a directed verdict in favor of the movant. *See Fitzpatrick v. City of Atlanta*, 2 F.3d 1112, 1115 (11th Cir. 1993).

In evaluating a motion for summary judgment, the court's role is not to weigh the evidence, but to determine whether there is a disputed, material fact for resolution at trial. *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 249, 106 S. Ct. 2505, 91 L. Ed. 2d 202 (1986). A genuine issue of material fact is one in which sufficient evidence exists that would permit a reasonable fact finder to return a verdict for the non-moving party. *Id.* at 248. In evaluating the record, the court must view the underlying facts and make all reasonable inferences therefrom in the light most favorable

to the party opposing the motion. *Montone v. City of Jersey City*, 709 F.3d 181, 189 (3d Cir. 2013); *United States v. 717 South Woodward St.*, 2 F.3d 529, 533 (3d Cir. 1993). On the other hand, if it appears that the evidence "is so one-sided that one party must prevail as a matter of law," the court should enter judgment in that party's favor. *Anderson*, 477 U.S. at 252.

Fraction v. Jacklily, LLC (In re Fraction), 622 B.R. 642, 646-647 (Bankr. E.D. Pa. 2020).

If the moving party bears the burden of proof were the matter to proceed to trial, the movant must support its motion with credible evidence that would entitle it to a directed verdict if not controverted at trial. *Lee v. 6209 Mkt. St., LLC (In re Lee)*, 2022 Bankr. LEXIS 675, at \*9 (Bankr. E.D. Pa. Mar. 15, 2022) (*quoting In re Polichuk*, 506 B.R. 405, 420-22 (Bankr. E.D. Pa. 2014)). The evidence must establish all essential elements of the movant's case, and if this initial burden is met, the responding party must designate specific factual averments through the use of affidavits or other permissible evidentiary material which demonstrate a genuine issue of material fact to be resolved at trial. *Id.* When the non-moving party bears the burden at trial and the movant meets its burden of directing the court to items demonstrating the absence of a genuine issue of fact, the non-moving party must produce evidence sufficient to create a genuine issue. *Davenport v. Medtronic, Inc.*, 302 F. Supp. 2d 419, 435 (E.D. Pa. 2004). That is, to survive summary judgment, the nonmovant must "do more than simply show there is some metaphysical doubt as to the material facts." *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*, 475 U.S. 574, 586, 106 S. Ct. 1348, 89 L. Ed. 2d 538 (1986).

### B. Overview of the WARN Act and Applicable Regulations

Before addressing the competing Summary Judgment Motions, the Court first gives a general overview of the WARN Act's provisions as they relate to this case. The WARN Act provides that an employer shall not order a plant closing or mass layoff until the end of a 60-day

period after the employer provides written notice of such an order to each affected employee (or their representative, if any) and to certain relevant State and local officials. 29 U.S.C. §2102(a). The 60-day notice period may be reduced if one of certain enumerated exceptions apply, however, including "if the plant closing or mass layoff is caused by business circumstances that were not reasonably foreseeable as of the time that notice would have been required." *Id.* at §2102(b)(2)(A). An employer relying on this exception to the 60-day notice period, however, "shall give as much notice as is practicable and at that time shall give a brief statement of the basis for reducing the notification period." *Id.* at §2102(b)(3). The WARN Act gives the Secretary of Labor the authority to "prescribe such regulations as may be necessary to carry out" the statute. *Id.* at §2107(a). An employer found in violation of the WARN Act is liable to each aggrieved employee suffering an employment loss for back pay and back benefits, subject to potential court-imposed reduction. *Id.* at §2104(a).

The Parties' competing arguments partially hinge on certain of the WARN Act's definitions and the implementing DOL Regulations, 20 C.F.R. §§639.1 to 639.10. The statute defines an employer as "any business enterprise that employs – (A) 100 or more employees, excluding part-time employees; or (B) 100 or more employees who in the aggregate work at least 4,000 hours per week (exclusive of hours of overtime)." *Id.* at §2101(a)(1). The DOL Regulations provide that "[u]nder existing legal rules, independent contractors and subsidiaries which are wholly or partially owned by a parent company are treated as separate employers or as a part of the parent or contracting company depending upon the degree of their independence from the parent. Some of the factors to be considered in making this determination are (i) common ownership, (ii) common directors and/or officers, (iii) de facto exercise of control, (iv)

unity of personnel policies emanating from a common source, and (v) dependency of operations." 20 C.F.R. §639.3(a)(2).

The term "plant closing" means "the permanent or temporary shutdown of a single site of employment, or one or more facilities or operating units within a single site of employment, if the shutdown results in an employment loss at the single site of employment during any 30-day period for 50 or more employees excluding part-time employees." 29 U.S.C. §2101(a)(2). The DOL Regulations provide guidance as to what may or may not qualify as a single site of employment. 20 C.F.R. §639.3(i). That guidance provides, among other things, that (a) a single site of employment can refer to either a single location or a group of contiguous locations, (b) there can be several single sites of employment within a single building, such as an office building, if separate employers conduct activities within such a building, (c) separate buildings or areas may be considered a single site of employment if they are in reasonable geographic proximity, used for the same purpose, and share the same staff and equipment, but to the extent non-contiguous sites do not share staff or operational purpose, they are not a single site of employment, and (d) contiguous buildings owned by the same employer which have separate management, produce difference products, and have separate workforces are separate single sites of employment. *Id.* at §639.3(i)(1) to (5).

The DOL Regulations also address the "unforeseen business circumstances" exception to the 60-day notice requirement. First, they provide that the employer bears the burden of proof that the conditions for the exception have been met. *Id.* at §639.9. They further provide that "an important indicator of a business circumstance that is not reasonably foreseeable is that the circumstance is caused by some sudden, dramatic, and unexpected action or condition outside

the employer's control." *Id.* at §639.9(b). The DOL Regulations dictate an objective standard for whether business circumstances were not reasonably foreseeable; the employer must exercise "such commercially reasonable business judgment as would a similarly situated employer in predicting the demands of its particular market." *Id.* at §639.9(c).

# C. The Obetz Affidavit and the Michel Affidavit Meet the Requirements of Federal Rule of Civil Procedure 56(c)(4)

Before the Court turns to the merits of the Plaintiffs' Summary Judgment Motion, it addresses the Defendants' argument that the affidavits of Mr. Obetz (the "Obetz Affidavit") and Mr. Michel (the "Michel Affidavit"), submitted by the Plaintiffs in support of their Summary Judgment Motion, are conclusory and insufficient to support the motion. Defendants' Response Brief, at 4-5. Citing Maldonado v. Ramirez, 757 F.2d 48, 51 (3d Cir. 1985), the Defendants argue that statements in the Obetz Affidavit and the Michel Affidavit, which form the basis for some of the assertions in the Plaintiffs' Summary Judgment Motion, are conclusory and lack sufficient factual detail. *Id.* at 7. The Defendants also argue that the statements in the Obetz Affidavit and the Michel Affidavit must be subject to special scrutiny because they are not subject to cross examination. Defendants' Response Brief, at 7 (citing In re CitX Corp., Inc., 448 F.3d 672, 680 (3d Cir. 2006)). The Plaintiffs respond that, while the caselaw holds that affiants cannot testify based on inferences or conclusions regarding matters of which they have no personal knowledge, Mr. Obetz and Mr. Michel were the highest-ranking officers of Worley and Ranck and their affidavits' statements address the operations they themselves led. Plaintiffs' Reply Brief, at 5. The Plaintiffs also counter the Defendants' assertion that the affidavits should be subject to a special scrutiny by arguing that, where the Defendants did not depose the two most knowledgeable witnesses on the Affiliated Entities' operations, they cannot then assert that the Obetz Affidavit and the Michel Affidavit should be discounted. *Id.* at 7.

Federal Rule of Civil Procedure 56(c)(4) provides that an affidavit in support of or in opposition to a summary judgment motion "must be based on personal knowledge, set out facts that would be admissible in evidence, and show that the affiant ... is competent to testify on the matters stated." F.R.C.P. 56(c)(4). Furthermore, the affiant "must ordinarily set forth facts, rather than opinions or conclusions." Maldonado, 757 F.2d at 51. The Maldonado court warned an affidavit that is conclusory and lacking in specific facts does not satisfy a summary judgment movant's burden. Id. (citing Drexel v. Union Prescription Centers, Inc., 582 F.2d 781, 789-90 (3d Cir. 1978)). In their brief, the Defendants set forth 16 statements from the Obetz Affidavit, the Michel Affidavit, and/or the Plaintiffs' Summary Judgment Brief that the Defendants argue are conclusory and lacking sufficient factual detail. Defendants' Response Brief, at 5-6. After reviewing those statements, however, the Court finds that most are not conclusory; they set forth a factual statement based on the affiant's personal knowledge, as required under Rule 56(c)(4). See Defendants' Response Brief, at 5-6, nos. 2, 4-7, 10-16. By contrast, the Maldonado court found an affidavit conclusory because it failed to show any personal knowledge by the affiant of the topic about which he was testifying. *Maldonado*, 757 F.2d at 51. Rather, the affiant's conclusion depended on inference and conjecture about circumstances of which the affiant lacked personal knowledge, which the court found did not satisfy the movant's burden under Rule 56(c)(4). *Id.* (citing what was then Rule 56(e)). Here, as the Plaintiffs argue, Mr. Obetz and Mr. Michel "testify from their own personal knowledge about their own operation of the Enterprise." Plaintiffs' Reply Brief, at 6. As such, the Court finds that the Obetz Affidavit and Michel Affidavit satisfy Rule 56(c)(4) and are not conclusory or lacking sufficient factual detail.

The Court also finds that the "careful scrutiny" the Defendants ask to be applied to the Obetz Affidavit and the Michael Affidavit is not warranted. As the Plaintiffs point out in their response brief, the CitX decision the Defendants cite in arguing for a higher level of scrutiny to be applied to the affidavits does not support that proposition. The CitX court's discussion of the affidavit before it came in the context of an affiant whose statements in his affidavit contradicted his subsequent deposition testimony. *Id.*, 448 F.3d at 679-80. The court found that the "sham affidavit" doctrine, where trial courts will disregard an affidavit submitted in opposition to a motion for summary judgment when it contradicts the affiant's prior deposition testimony, should also apply where the contradictory deposition testimony occurs subsequent to the affidavit. Id. In doing so, the court reasoned that "cross-examining the affiant in a later deposition seems the better way to finds the flaws in a bogus affidavit," and cited to a chapter of a federal practice treatise stating that depositions "are one of the best forms of evidence for supporting or opposing a summary judgment motion" and that affidavits, not being subject to cross-examination, "are likely to be scrutinized carefully by the court to evaluate their probative value." Id. (citing 10A Charles Alan Wright, Arthur R. Miller & Mary Kay Kane, Federal Practice and Procedure §2722, at 373, 379). This parenthetical treatise citation appears to be the basis for the Defendants' assertion that the Obetz Affidavit and Michel Affidavit must be subjected to a heightened level of scrutiny. There is a clear distinction, however, between the context of those two affidavits made by individuals with personal knowledge and no contrary deposition testimony, and the context in which the CitX court was evaluating the affidavit before it. While the adversarial inquiry inherent in depositions may offer a more fully-vetted basis for supporting or opposing summary judgment, nothing in Rule 56(c)(4) suggests that affidavits

meeting its requirements must also be subjected to a heightened scrutiny. *CitX* does not hold differently.

The Court therefore finds that the Obetz Affidavit and the Michel Affidavit meet Rule 56(c)(4)'s requirements and are properly considered by the Court in ruling on the Plaintiffs' Summary Judgment Motion.

D. Partial Summary Judgment Will Be Granted in Favor of the Plaintiffs on the Limited Issue of Whether the Affiliated Entities Were a Single Employer Under the WARN Act

The Plaintiffs seek partial summary judgment on the limited issue of whether the Affiliated Entities constituted a single employer under the WARN Act, such that they are aggregated and are jointly and severally liable for any WARN Act violations the Defendants committed. In response, the Defendants concede, solely for purposes of responding to the Plaintiffs' Summary Judgment Motion, that Worley and Amerigreen Energy were a single employer under the WARN Act. *See Defendants' Response in Opposition to Plaintiffs['] Motion for Partial Summary Judgment,* Adv. Pro. Docket No. 97, at 4 (the "Defendants' Response Brief"). However, the Defendants assert that there are genuine disputes of material fact regarding whether Ranck should be considered a single employer with Worley and Amerigreen for purposes of the WARN Act. *Id.* 9 As such, to the extent possible, the Court will only summarize and address the Parties' competing arguments with respect to whether Ranck should be aggregated with Worley and Amerigreen as a single employer for purposes of the WARN

<sup>&</sup>lt;sup>9</sup> Although the Defendants' Response Brief states that the Defendants are not disputing single employer status with respect to Worley and "Amerigreen," which they have defined to mean Amerigreen Energy as opposed to Amerigreen Propane, the brief only argues that material disputed facts exist as to Ranck. The Defendants assert that Amerigreen Propane did not have nay employees at the time they ceased operations, and the Court therefore understands the Defendants to not concede that Amerigreen Propane is included as a single employer with Worley and Amerigreen Energy.

Act.

As noted *supra*, the Plaintiffs argue that the Affiliated Entities were a single employer based on application of the considerations articulated in the DOL Regulations, which the Third Circuit adopted in *Pearson v. Component Tech Corp.* as the appropriate test to employ for affiliated corporate liability under the WARN Act. Pearson, 247 F.3d at 478. As noted supra, those considerations are (i) common ownership, (ii) common directors and/or officers, (iii) de facto exercise of control, (iv) unity of personnel policies emanating from a common source, and (v) dependency of operations. 20 C.F.R. §639.3(a)(2). In determining that the DOL Regulations set forth the appropriate test, however, the Third Circuit in *Pearson* also observed that the listed factors are not an exhaustive list, giving rise to a balancing test where circumstances not specifically enumerated may be relevant. Id. As such, the factfinder may consider not only the enumerated factors, but also "the other indicia of corporate 'sameness' that have characterized this area of the law, such as nonfunctioning of officers and directors, gross undercapitalization, and other circumstances that demonstrate a lack of an arm's-length relationship between the companies." Id. The lack of an arms-length relationship between two nominally separate entities is at the heart of the affiliated corporate liability inquiry. *Id.* at 495-96. The *Pearson* court viewed the "de facto exercise of control" factor as a "catch-all factor ... that has the potential to tip the balance in an otherwise close case." Id. at 490. It allows the factfinder to consider whether a parent corporation was the final decisionmaker for the challenged practice, and if the evidence shows that the parent corporation has disregarded the separate legal personality of its subsidiary in directing the subsidiary to act, such evidence alone may be strong enough to warrant liability. *Id.* at 496-97.

### 1. Nature of the Affiliated Entities' Enterprise

The Plaintiffs first assert that the day-to-day operations of the Affiliated Entities were "deliberately intertwined and interdependent." Plaintiffs' Summary Judgment Brief, at 3.

Although the Plaintiffs make a number of factual allegations regarding Worley's relationship with Amerigreen Energy and Amerigreen Propane, with respect to Ranck the Plaintiffs allege only that Worley acquired it in 2017 to expand its market share of commercial and residential sales of Heating, Ventilation and Air Conditioning systems ("HVAC"). *Id.* This fact alone, even if undisputed, does not in and of itself suggest a lack of arms-length dealing with Worley and Ranck once it was acquired.

### 2. Common Ownership

The Plaintiffs assert, and the Defendants concede, that Ranck was a wholly-owned subsidiary of Americomfort, Inc., which in turn was a wholly-owned subsidiary of Worley.

Plaintiffs' Summary Judgment Brief, at 6; Defendants' Response Brief, at 12. There is therefore no genuine dispute of material fact that Worley and Ranck shared ownership. The Defendants concede that this factor weighs in favor of the Plaintiffs. Defendants' Response Brief at 12.

# 3. Common Directors and Officers

The Plaintiffs assert that Ranck did not have its own board of directors, and that its Chief Executive Officer, John Michel ("Mr. Michel"), replaced Mr. Lyons in March 2018 as CEO of Worley while continuing to serve as Ranck's CEO. Plaintiffs' Summary Judgment Brief, at 6-7. The Defendants concede that Ranck did not have any directors, and that John Michel served as the CEO of Worley and Ranck from March to June 2018. Defendants' Response Brief, at 13. The Defendants further acknowledge that Mr. Obetz was the President of Ranck in addition to

holding a director and officer position with Worley. *Id.* The Defendants concede that this factor weighs in favor of the Plaintiffs. *Id.* 

## 4. Unity of Personnel Policies Emanating from a Common Source

The Plaintiffs assert that from a Human Resources ("HR") perspective, the Affiliated Entities were one company, giving a series of examples in support ranging from shared HR personnel, record keeping, payroll and benefits services, employee handbooks, and employee performance management. Plaintiff's Summary Judgment Brief, at 13-15. The Defendants concede there is no genuine dispute of material fact that there was a unity of personnel policies emanating from a common source for the Affiliated Entities, and that this factor weighs in favor of the Plaintiffs. Defendants' Response Brief, at 15.

### 5. Dependency of Operations

The Plaintiffs assert Ranck was dependent on Worley, with Worley's management treating Ranck as a division rather than a separate independent company "in its reporting structure, administration, and its integration into Worley's business." Plaintiffs' Summary Judgment Brief, at 8. Relying on the Michel Affidavit, the Plaintiffs allege that Mr. Michel reported to Mr. Obetz, oversaw Worley's HVAC service installation and sales departments in addition to Ranck's operations, and that all Ranck's daily cash deposits needed to "go through" Mr. Lyons. *Id.* (citing ¶6-8 of the Michel Affidavit). The Plaintiffs also point to Worley's and Ranck's consolidated 2016 and 2017 financial statements. *Id.* at 10, n.10. The Plaintiffs assert the Affiliated Entities not only funded their operations through a joint credit facility from Fulton, with Mr. Lyons having obtained it on behalf of all entities and having signing authority for all entities' accounts, but that Worley guaranteed a Fulton term loan to Ranck in the amount of \$2.1

million and Amerigreen Energy guaranteed a Fulton revolving credit line to Ranck in the amount of \$1 million. *Id.* at 11. Relying on the Obetz Affidavit, the Plaintiffs allege that Mr. Lyons commingled funds between the Affiliated Entities, including the transfer of a \$500,000 credit line from Ranck to Worley, and purchased company vehicles for all Affiliated Entities. *Id.* at 12 (citing Obetz Affidavit ¶¶29, 31). Finally, the Plaintiffs assert that the Affiliated Entities shared information technology employees and that "many" employees of the Affiliated Entities worked between the Worley Manheim Office, the Amerigreen Lancaster Office, and Ranck's Lancaster office, including Ms. Goodin and Ms. Becker. *Id.* at 12-13.

The Defendants do not dispute (a) that Mr. Lyons purchased vehicles for all three entities, and (b) that he transferred a \$500,000 line of credit from Ranck to Worley. Defendants' Response Brief, at 15. The Defendants dispute the balance of the Plaintiffs' allegations with respect to whether Ranck was dependent on Worley. *Id.* As to most of the Plaintiffs' allegations, however, the Defendants do not make specific factual averments supported by evidence which demonstrate a genuine issue of material fact. The Defendants do dispute that Ranck funded its operations through a joint credit facility from Fulton and that Ranck guaranteed loans to Worley and Amerigreen. *Id.* at 9-10. Relying on a declaration of Mr. Hagaman (the "Hagaman Declaration"), the Defendants assert that Ranck had a separate term loan and line of credit guaranteed by Worley and Amerigreen, and that Worley and Amerigreen guaranteed these debts, but Ranck did not guarantee any debts of Worley or Amerigreen. *See Id.* at Ex. D, ¶5-9. These factual responses would only seem to support a finding of dependence; they seem to be a concession that Worley and Amerigreen Energy guaranteed Ranck's debt to Fulton without a reciprocal guarantee from Ranck. Moreover, the only other evidence the Defendants point to in

arguing that a genuine factual dispute exists is (a) Mr. Hagaman's deposition testimony that Ranck was legally separate and profitable as of late May 2018 prior to its cessation of operations, and (b) it was sold less than one month after its bankruptcy filing, which the Defendants argue demonstrates that Ranck was not "so integrated with Worley and Amerigreen." *Id.* at 15-16. The Plaintiffs respond that neither of these alleged facts creates a material dispute as to whether Ranck was dependent on Worley, because profitability is not relevant to whether Ranck was dependent on the Affiliated Entities. *See Plaintiff's Reply in Support of Motion for Partial Summary Judgment* ("Plaintiffs' Reply Brief"), Bankr. Docket No. 102, at 9. The Court agrees. Ranck's profitability does not, by itself, create a genuine dispute of material fact as to its dependence on Worley, because the profitability could be a product of its dependence, rather than evidence of its independence. Where the Defendants have failed to make detailed factual averments with evidentiary support that contest the facts the Plaintiffs have put forth regarding Ranck's dependence on Worley, simply alleging Ranck was profitable does not satisfy their burden.

The Defendants' failure to adequately contest the Plaintiffs' factual averments in support of a finding of dependence does not result, however, in an automatic finding that this factor weighs in the Plaintiffs' favor. The Plaintiffs' undisputed factual averments still must establish Ranck's dependence on Worley. The Court finds that based on the undisputed facts, Ranck's operations were sufficiently dependent on Worley and Amerigreen for this factor to weigh in favor of the Plaintiffs. In particular, the Court is persuaded by (a) Ranck's failure to have its own board of directors, (b) Ranck's CEO reporting to Mr. Obetz, who also oversaw Ranck's daily cash deposits, (c) Worley's and Amerigreen's guarantee of Ranck's term loan and revolver

from Fulton, and (d) the sharing of IT and HR employees between the Affiliated Entities. The Court views these undisputed facts, taken together, as indicative of Ranck's operational dependence on Worley. These circumstances reflect a high degree of integration whereby Ranck relied on Worley to a significant degree for the ordinary operation of its business, supporting a finding of dependency of operations for purposes of the DOL Regulations. *Compare Cruz v. HMR Foods Holding, LP (In re HMR Foods Holding, LP)*, 602 B.R. 855, 871-72 (Bankr. D. Del. 2019) (noting the "high degree of integration" standard for finding dependency of operations, but finding the WARN Act plaintiffs failed to allege shared administrative or purchasing services, interchanged employees or equipment, or commingled bank accounts or finances sufficient to show reliance). The Court therefore finds this factor weighs in favor of the Plaintiffs.

### 6. De Facto Exercise of Control

The Plaintiffs allege that Mr. Lyons and Mr. Obetz had final hiring and firing authority for all employees of the Affiliated Entities, and when Mr. Michel wanted to hire new managers for Ranck, Mr. Obetz had to authorize any such hiring. Plaintiffs' Summary Judgment Brief, at 15-16. According to the Plaintiffs, Mr. Obetz's singular authority over the hiring and firing of Ranck's employees was exercised on June 4, 2018, when he ordered Ranck's closure and the termination of all Ranck employees, as he had done with Worley and Amerigreen Energy. *Id.* at 17 (citing the Obetz Affidavit at ¶51 and the Michel Affidavit at ¶19). The Plaintiffs allege Mr. Obetz called Mr. Michel on that date and told him to notify the Ranck employees of the closure and their termination. *Id.* Mr. Obetz did this, the Plaintiffs assert, as a function of his ownership of the Affiliated Entities rather than as a director or officer: "When ordering the closure and terminations, [Mr. Obetz] did not engage in separate decision-making processes regarding what

to do with Worley, Amerigreen and Ranck. He gave no thought to his title at Worley versus Amerigreen, or the fact that he was not an officer of Ranck. It was a single decision that he made as an owner. [Mr.] Michel ... did not have the ability to refuse his instruction to close ... Ranck and terminate the employees there." *Id.* at 17-18 (citing the Obetz Affidavit at ¶52 and the Michel Affidavit at ¶10).

In response, the Defendants argue that a factual dispute exists as to the circumstances of Ranck's closure and Mr. Obetz's authority to order the closing. Defendants' Response Brief, at 14. The Defendants assert that Mr. Obetz's "overlapping roles at Worley and Ranck create a dispute of fact as to whether he was exercising his authority to close Ranck as Ranck's President or, as he now claims, without any regard to that authority." Id. The Defendants also argue that even if Mr. Obetz states in his affidavit that he disregarded his own corporate titles and positions when ordering the closure, this does not establish that Worley or Amerigreen exercised de facto control over Ranck, because Mr. Obetz has not stated that he ordered closure through his position with either entity. Id. According to the Defendants, this creates a factual dispute as to whether Worley or Amerigreen exercised de facto control over Ranck. Id. The Plaintiffs respond that there is no factual dispute where Mr. Obetz's testimony "was that he did not regard his official roles at any of the entities, but that he made the decision as owner of the Enterprise as a whole." Plaintiffs' Reply Brief, at 11. Moreover, the Plaintiffs argue, even where a subsidiary wants to close, the parent company's authorization to do so constitutes a direction "where the subsidiary was so controlled by the parent that it lacked the ability to make any decisions independently." Id. (citing Guippone v. BH S&B Holdings LLC, 737 F.3d 221, 227 (2d Cir. 2013)).

As discussed *supra*, the *Pearson* court viewed the "de facto exercise of control" factor as allowing consideration of both whether two entities shared the same labor policies and whether the parent entity directly exercised control over the particular policy at issue, *i.e.*, whether it specifically directed the allegedly illegal employment practice that forms the basis for the litigation. *Pearson*, 247 F.3d at 490. As the *Pearson* court put it, "If the evidence of the parent's control with respect to the practice is particularly egregious – for instance, if the parent corporation has disregarded the separate legal personality of its subsidiary in directing the subsidiary to act, such evidence alone might be strong enough to warrant liability." *Id.* at 496. Here, the allegedly illegal employment practice forming the basis of the Plaintiffs' action is the Defendants' failure to provide the notice and benefits required under the WARN Act prior to ceasing operations and terminating all employees.

Because the Defendants have conceded single employer status for Worley and Amerigreen, the only question is whether Worley, through Mr. Obetz, exercised de facto control over Ranck in ordering the terminations of all Ranck employees without complying with the WARN Act's requirements. Mr. Obetz's uncontroverted testimony is that on June 4, 2018, he ordered the closure of Ranck and the termination of its employees, "as a function of [his] ownership of the business, not [his] official title or membership on the Board of any entity ...

[He] gave no thought to [his] title at Worley versus Amerigreen, or the fact that [he] was not an officer of Ranck. It was a single decision [he] made as an owner." Obetz Affidavit, at ¶52. Mr. Michel's uncontroverted testimony is that when Mr. Obetz ordered the immediate closure of Ranck and the termination of its employees on June 4, 2018, he "knew that [he] had to do so." Michel Affidavit, at ¶19-20. Therefore, the only evidence the Court has is that the owner of

Worley, which was the parent of Ranck, made the unilateral decision to close Ranck and terminate its employees on June 4, 2018, and that the leadership of Ranck was powerless to do anything but implement that directive.

The Defendants argue that a dispute exists as to the capacity in which Mr. Obetz ordered the closing of Ranck and the termination of its employees, but Mr. Obetz's testimony is clear and uncontroverted: he did so as owner of the Affiliated Entities, without regard to any position he may or may not have had. This evidences that "the parent corporation has disregarded the separate legal personality of its subsidiary in directing the subsidiary to act [with respect to the challenged practice]," see Pearson, 247 F.3d at 496, and warrants a finding that Worley exercised de facto control over Ranck in directing the termination of Ranck's employees. The Court rejects the Defendants' assertion that a factual dispute exists because the Obetz Affidavit does not state that Mr. Obetz ordered Ranck's closure through his position with Worley. Mr. Obetz's testimony is that he ordered the closure of Ranck, as well as Worley and Amerigreen Energy, as the owner of the business. This, together with Mr. Michel's testimony that he had no choice but to follow Mr. Obetz's directive, sufficiently demonstrates that Ranck lacked authority of its own as to when and how to close and terminate its employees, that such authority flowed up to Worley as Ranck's parent, and ultimately to Worley's owner, and that Ranck's nominal corporate separateness never entered the equation when the directive was issued and implemented. Therefore, while the Defendants are correct that a parent's exercise of control pursuant to the ordinary incidents of stock ownership will not ordinarily give rise to single employer status, see Defendants' Response Brief at 13 (quoting *Pearson*, 247 F.3d at 503), here such a finding is warranted because "the de facto exercise of control was particularly striking

[because] . . . effectuated by disregarding the separate legal personality of its subsidiary." *Pearson*, 247 F.3d at 503 (quoting *Esmark*, *Inc. v. NLRB*, 887 F.2d 739, 757 (7<sup>th</sup> Cir. 1989).

#### 7. Conclusion

The Court finds, after application of the considerations outlined in the DOL Regulations and endorsed by the Third Circuit in *Pearson*, that Worley, Amerigreen Energy, and Ranck constituted a single employer for purposes of the WARN Act, and therefore were, together, an "employer" under §2101(a)(1) of the WARN Act. The Court will therefore grant the Plaintiffs' Summary Judgment Motion on this limited issue.

# E. Disputed Material Facts Preclude Partial Summary Judgment for the Defendants Based on the Unforeseen Business Circumstances Exemption

The Defendants seek partial summary judgment on a broader basis than the Plaintiffs. With the exception of a fraction of the May 21<sup>st</sup> Laid Off Employees, the Defendants assert that they are entitled to summary judgment with respect to all other terminated employees because the unforeseeable business circumstance exemption to the WARN Act applies. The Court finds that material factual disputes preclude granting partial summary judgment to the Defendants on this basis.

# 1. Whether the Defendants' WARN Act Obligations Were Triggered On March 22, 2018 Requires Further Factual Development

As noted *supra*, the Defendants assert that Fulton pulling funding from the Affiliated Entities on June 4, 2018, was an unforeseen business circumstance that prompted their closure, and therefore they did not have WARN Act obligations prior to that date, other than with respect

<sup>&</sup>lt;sup>10</sup> The Defendants only seek partial summary judgment because they concede that 21 of the 34 employees laid off on May 21<sup>st</sup> did not receive notices as required by the WARN Act, and the Defendants therefore do not dispute those employees' claims. See Defendants' Summary Judgment Brief, at 8, n.3.

to the May 21<sup>st</sup> Laid Off Employees. The Plaintiffs, on the other hand, assert that the trigger date was March 22, 2018, which is 60 days prior to the May 21<sup>st</sup> Layoff, because the Defendants knew on that date that their closure and the termination of their employees was probable.

The Defendants acknowledge that application of the unforeseen business circumstances exemption depends on whether the employer "in the exercise of 'commercially reasonable business judgment' could have foreseen the particular circumstances that caused the closing." *Hotel Employees Int'l Union Local 54 v. Elsinore Shore Assocs.*, 173 F.3d 175, 180 (3d Cir. 1999) (quoting 20 C.F.R. §639.9(b)(2)). Important indicators of what might constitute an unforeseeable business circumstance are that it was sudden, dramatic, unexpected, and outside of the employer's control. *Id.* The Department of Labor's implementing regulations on the exemption provide that whether business circumstances were not reasonably foreseeable "focuses on an employer's business judgment. The employer must exercise such commercially reasonable business judgment as would a similarly situated employer in predicting the demands of its particular market." 20 C.F.R. §639.9(b)(2). The Court must therefore evaluate whether a similarly situated employer in the exercise of commercially reasonable business judgment would have foreseen, prior to June 4, 2018, the Defendants needing to cease operations. *Hotel Employees*, 173 F.3d at 186.<sup>11</sup>

Furthermore, as the Defendants correctly argue, the WARN Act is only triggered once a mass layoff becomes probable, meaning the point "when the objective facts reflect that the layoff was more likely than not." *Varela v. AE Liquidation, Inc. (In re AE Liquidation)*, 866 F.3d 515, 530 (3d Cir. 2017) (joining every Circuit to have considered the issue in adopting the probability

<sup>&</sup>lt;sup>11</sup> The *Hotel Employees* court went on to state that this determination is made in light of the history of the

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standard). The *AE Liquidation* court explained the rationale for the probability standard: "Companies in financial distress will frequently be forced to make difficult choices on how best to proceed, and those decisions will almost always involve the possibility of layoffs if they do not pan out exactly as planned. If reasonable foreseeability meant something less than a probability, nearly every company in bankruptcy, or even considering bankruptcy, would be well advised to send a WARN notice, in view of the potential for liquidation of any insolvent entity ... When the possibility of a layoff – while present – is not the more likely outcome, such premature warning has the potential to accelerate a company's demise and necessitate layoffs that otherwise may have been avoided." *Id.* at 530.

### a. The Defendants Assert WARN Was Triggered on June 4, 2018

The Defendants point to Fulton's abrupt termination of funding on June 4, 2018, stemming from Mr. Lyons' fraudulent activities, as an unforeseeable business circumstance that prompted their immediate cessation of business and termination of all remaining employees without prior issuance of WARN Act notices. Defendants' Summary Judgment Brief, at 6. The Defendants argue that Mr. Lyons' fraud was not discovered until May 15, 2018, and in the time between that discovery and Fulton's decision to cease funding, the Defendants' management was engaged in efforts to "address the consequences [of Mr. Lyons' actions] and attempt to preserve the businesses as a going concern." *Id.* 

Pointing to the efforts their management engaged in between May 16<sup>th</sup> and June 4<sup>th</sup> to save the business as a going concern, the Defendants argue they responded reasonably to the circumstances presented by Mr. Lyons' fraud, and that it would have been unreasonable for them

business and of the industry in which the business operated.

to issue WARN Act notices earlier out of an assumption Fulton would terminate funding in response to the fraud. Defendants' Summary Judgment Brief, at 8-9. As the Defendants see it, "Before June 4, 2018, there was no specific notice or indication that Fulton was going to completely terminate its banking/lending relationship with the Debtors, and the Debtors should not be held to a higher standard than what is required under the WARN Act based merely on the possibility that Fulton might do so." *Id.* at 9.

b. The Plaintiffs Assert the Unforeseen Business Circumstance Exemption is Inapplicable Because WARN Was Triggered on March 22, 2018

The Plaintiffs counter that the Defendants are not entitled to summary judgment based on the unforeseen business circumstances exemption. The Plaintiffs argue that the Defendants cannot be heard to argue Fulton's termination of funding on June 4<sup>th</sup> was unforeseen from the perspective of an objective observer exercising commercially reasonable business judgment, in light of the fact that Mr. Lyons had been defrauding Fulton for over a decade, resulting in over \$50 million of funding. Plaintiffs' Response Brief, at 18. Rather, The Plaintiffs argue that as of March 22<sup>nd</sup>, the Defendants had a non-viable business with no ability to operate on its own, sustained only by fraud used to obtain \$50 million of financing from Fulton, and that "a commercially reasonable person aware of the facts prior to the disclosure ... would have found it probable that the company could not reasonably continue to operate, needed to let go its employees, and thus had to provide notice ahead of time or else violate the WARN Act." *Id.* at 21-22. The Plaintiffs argue, therefore, that the Defendants' arguments as to the actions they took after May 15<sup>th</sup> to save the business are irrelevant, because layoffs were probable as of March 22<sup>nd</sup>. *Id.* at 22.

In making that argument, the Plaintiffs assert that as a matter of both the WARN Act and agency law, the Defendants cannot ignore facts surrounding Mr. Lyons' fraud that were in their possession prior to June 4<sup>th</sup>. *Id.* First, the Plaintiffs argue, the Defendants cannot establish the unforeseen business circumstances exemption by disregarding the objective fact of Mr. Lyons' fraud, nor have they established as a factual matter that others were unaware of the fraud. *Id.* Second, the Plaintiffs argue that as a matter of agency and corporate law, the Defendants, as principal, are imputed with the knowledge of Mr. Lyons, as agent, and therefore should be charged with knowledge of the circumstances that led to Fulton's cessation of financing far earlier than May 15, 2018, when the fraud was allegedly discovered. *Id.* at 9.

c. Whether the Defendants' WARN Obligations Were Triggered on March 22, 2018 Cannot Be Determined at the Summary Judgment Stage

The Plaintiffs' argument that the Defendants knew as of March 22<sup>nd</sup> that their business was failing and layoffs were probable hinges on either (a) the knowledge of Mr. Lyons and the Controllers being imputed to the Defendants, or (b) the Defendants' management having actual knowledge of Mr. Lyons' fraud and the true state of the Defendants' business absent the fraud. Both of these legal theories requires further factual development for the Court to make a determination.

Turning first to the latter, the Plaintiffs assert that whether anyone else knew of Mr.

Lyons' fraud prior to May 15<sup>th</sup> is an unanswered question of fact because the Defendants have failed to proffer evidence establishing their officers, executives, and board members did not know of the fraud. *Id.* at 23. In the absence of such evidence, the Plaintiffs argue, they are entitled to "the most reasonable inference" that other corporate representatives knew of the fraud.

Id. The Plaintiffs, as the nonmovants, are entitled to all reasonable inferences being drawn in their favor. *Kohn v. Woods*, 541 Fed. Appx. 163, 166 (3d Cir. 2013). The Court does not believe, as the Plaintiffs assert, that they are entitled to an inference that members of the Defendants' management knew of Mr. Lyons' fraud. However, the Court finds that the evidence submitted in support of the Defendants' Summary Judgment Motion does not establish that no other member of management knew of the fraud; while Mr. Hagaman's testimony supports the conclusion that *he* was not aware of Mr. Lyons' fraud prior to May 15th, a finding that no other members of management were aware would require an inference in favor of the Defendants, which the Court is prohibited from making at the summary judgment stage. *Cornell & Co. v. SEPTA (In re Cornell & Co.)*, 1997 Bankr. LEXIS 1753, at \*12-13 (Bankr. E.D. Pa. Nov. 7, 1997). As such, the Court cannot rule as a matter of law that Defendants' management did not have actual knowledge of Mr. Lyons' fraud prior to May 15th.

The other side of the Plaintiffs' argument that March 22<sup>nd</sup> was the trigger date for the Defendants' WARN Act obligations hinges on the legal position that, even if no other members of management had knowledge of Mr. Lyons' fraud and the Defendants' otherwise failing business, Mr. Lyons' knowledge is imputed to the Defendants. *See* Plaintiffs' Response Brief, at 24, 32-44. The Plaintiffs argue that under well-established corporate and agency law, "where company officials act within their authority and for the benefit of a corporation, their actions and knowledge are indistinguishable from that of the corporation." *Id.* at 33. The Plaintiffs assert this is supported by (a) Pennsylvania and Third Circuit corporate law holding that the knowledge of high-ranking corporate leaders is considered the knowledge of and imputed to the corporation, *id.* at 33-34, and (b) Pennsylvania agency law holding that a principal is vicariously liable for the

acts of its agents, id. at 36-37.

The Plaintiffs assert that Mr. Lyons' fraudulent activity can be considered within the scope of his authority, citing *Official Comm. of Unsecured Creditors v. R.F. Lafferty & Co.*, 267 F.3d 340, 343 (3d Cir. 2001), because in the Third Circuit "courts impute the fraud of an officer to a corporation when the officer commits the fraud (1) in the course of his employment, and (2) for the benefit of the corporation." Plaintiffs' Response Brief, at 37. They argue first that the Defendants do not dispute that Mr. Lyons' fraud was committed in the course of his employment. *Id.* <sup>12</sup> The Plaintiffs then assert that Mr. Lyons was acting within the scope of his authority in obtaining loans from Fulton and preparing the financial statements with the Controllers, and that such loans benefitted the Defendants by allowing the business to stay operational and grow. *Id.* at 37, 43-44.

The crux of the dispute between the Parties with respect to imputation is whether Mr. Lyons' fraud can be found to have been for the benefit of the corporation. The Defendants argue that under the adverse-interest exception to imputation, "fraudulent conduct of a corporate officer is not imputed to the corporation if the 'agent acts in his own interest, and to the corporation's detriment." Defendants' Summary Judgment Brief, at 11 (quoting *Off. Comm. of Unsecured Creditors of Allegheny Health Educ. & Rsch. Found. v. PriceWaterHouseCoopers*,

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<sup>&</sup>lt;sup>12</sup> In asserting the Defendants have made this concession, the Plaintiffs cite page 15 of the Defendants' Summary Judgment Brief. The Court's review of both that page and the Defendants' Summary Judgment Brief in general does not reveal any admission that Mr. Lyons' fraud was committed in the course of his employment. However, in their reply to the Plaintiffs' Response Brief, the Defendants do not contest that Mr. Lyons' fraud was committed in the course of his employment. *See* Defendants' Reply Brief, at 2-3. The Defendants instead focus only on whether the fraud was for the benefit of the corporation. *Id.* As such, the Defendants apparently concede that Mr. Lyons' fraud was committed in the course of his employment. *See In re U.S. Physicians, Inc.*, 1999 Bankr. LEXIS 784, at \*11-\*12 (Bankr. E.D. Pa. June 30, 1999) (where response brief failed to address arguments presented in opening brief, issue was treated as conceded).

LLP, 989 A.2d 313, 333 (Pa. 2010)). Mr. Lyons' fraud did not confer a benefit to the Defendants, they contend, because it rendered them insolvent. Defendants' Reply Brief in Support of their Motion for Partial Summary Judgment, Adv. Pro. Docket No. 104, at 2 (the "Defendants' Reply Brief"). Rather, the Defendants argue, Mr. Lyons' fraud was self-interested, allowing him to divert approximately \$1 million from the Defendants to pay personal credit card expenses and other personal obligations and to purchase a \$100,000 certificate of deposit with his wife. Id. at 3. The Defendants also assert that fraudulent conduct of a corporate officer is not imputed where it involves misrepresentation of corporate finances or leads to insolvency. Id. (citing Allegheny Health, 989 A.2d at 313 and Thabault v. Chait, 541 F.3d 512, 529 (3d Cir. 2008), respectively). Based on these principles, the Defendants argue, Mr. Lyons' fraudulent conduct is not imputed to them because it was conducted in secret and led the Affiliated Entities to insolvency. Defendants' Summary Judgment Brief, at 12.

The Plaintiffs, of course, disagree that the adverse-interest exception to imputation applies here. First, with respect to whether Mr. Lyons' fraud benefited the Defendants, the Plaintiffs argue that, under Pennsylvania agency law, the fraud does not need to be committed solely for the benefit of an agent for the adverse interest exception to apply; if the agent is acting for the principal's interests, the fact that their interests are not totally aligned does not prevent the agent's knowledge from being imputed to the principal. Plaintiffs' Response Brief, at 39 (*citing Gordon v. Cont'l Cas. Co.*, 319 Pa. 555, 577 (1935)). The Plaintiffs assert that Mr. Lyons' fraud benefitted the Defendants for years, allowing them to maintain operations, grow the business, increase market share, pay expenses, and generate profits, Plaintiffs' Response Brief at 43-44, and that whether Mr. Lyons diverted some company funds for his personal use is irrelevant to his

defrauding Fulton for the benefit of the Debtors. See Plaintiffs' Surreply in Opposition to Defendants' Motion for Partial Summary Judgment, Bankr. Docket No. 107, at 3-4 ("Plaintiffs' Surreply Brief"). Second, with respect to the Defendants' assertion that fraudulent conduct of a corporate officer is not imputed where it involves misrepresentation of corporate finances or leads to insolvency, the Plaintiffs contend that neither rule exists and that "Defendants' reliance on Allegheny Health and Thabault is misplaced because both cases arise in a highly specific context where normal rules of imputation are at odds with opposing public policy: litigation between corporations and their own auditors." Plaintiffs' Response Brief, at 40-41. Moreover, the Plaintiffs argue, *Thabault* is inapplicable because it was decided under New Jersey law, whereas Pennsylvania law does impute fraudulent conduct leading to insolvency because of the immediate benefit to the Company, regardless of its ultimate consequence. Plaintiffs' Surreply Brief, at 4. Finally, the Plaintiffs assert that the adverse-interest defense is inapplicable based on the "sole actor exception," which holds that where an agent is a sole representative of the principal, his actions are imputed to the principal regardless of whether he is acting adversely to the principal. Plaintiffs' Response Brief, at 43 n.28. The Plaintiffs assert Mr. Lyons operated without meaningful board oversight, satisfying the sole actor exception. *Id.* The Defendants respond that the sole actor exception does not apply because Lyons was not the sole representative of the Defendants, which had other corporate officers and directors sharing in the management of the business. Defendants' Reply Brief, at 4.

First, the Court is not persuaded by the Plaintiffs' argument regarding the sole actor exception. It is not clear, based on the undisputed facts, that Mr. Lyons was the sole representative of the Defendants vis-à-vis Fulton or any other party. Mr. Lyons may have been

responsible for negotiating funding with Fulton and preparing financial statements, but the evidence submitted does not reflect that he was Fulton's sole point of contact or that others were not involved in funding discussions with Fulton. Moreover, the sole actor exception "is applied to cases in which the agent who committed the fraud was the sole shareholder of the corporation or dominated the corporation." *Thabault*, 541 F.3d at 529. The undisputed facts do not establish the applicability of this exception.

Second, the Court believes a further factual record is needed as to whether Mr. Lyons' fraud was for the benefit of the Defendants as principals. The Plaintiffs may be correct that, even though the Defendants ultimately were rendered insolvent, the financing from Fulton, based on Mr. Lyons' fraudulent financial statements, conferred at least a short term-benefit to the Defendants that prevents application of the adverse-interest exception. *See Allegheny Health*, 605 Pa. at 275-276 (noting the lower court's citation to *Baena v. KPMG LP*, 453 F.3d 1, 7-8 (1st Cir. 2006), holding that management's fraudulent overstatement of earnings was not in the long-term interest of the company but did profit the company in the first instance, even if creating civil and criminal liability, and it was irrelevant if management also saw benefits to themselves). However, the Court finds that further factual development as to why Mr. Lyons' fraud was undertaken is necessary.

The Court is persuaded by the decision in *Phar-Mor, Inc. v. Coopers & Lybrand (In re Phar-Mor, Inc. Sec. Litig.)*, 900 F. Supp. 784 (W.D. Pa. 1995), a case not cited by either Party. In *Phar-Mor* the court addressed whether, at the summary judgment stage, the wrongful acts of certain of the plaintiff corporation's officers and employees should be imputed to the corporation as a matter of law, so as to bar the corporation's claims against its former auditors for alleged

accounting malpractice. The corporation admitted that certain former officers masterminded the false portrayal of the corporation as a profitable concern but alleged that the former auditors negligently failed to detect the financial fraud, instead issuing a series of clean audit opinions. Id. at 785-786. The auditors asserted that the knowing participation of corporate officers in the fraud had to be imputed to the corporation, precluding the corporation from recovering damages from its own fraud. *Id.* at 786. The *Phar-Mor* court noted the general rule that the fraud of an officer is imputed to the corporation when the officer's fraudulent conduct was (1) in the course of the officer's employment, and (2) for the benefit of the corporation. Id. (citing Rochez Bros., Inc. v. Rhoades, 527 F.2d 880, 884 (3d Cir. 1975)). The court also noted the exception to imputation where the officer secretly acts adverse to the corporation and entirely for his own benefit. Id. (citing F.D.I.C. v. Shrader & York, 991 F.2d 216 (5<sup>th</sup> Cir. 1993)). The Phar-Mor court then concluded that genuine issues of material fact precluded the entry of summary judgment on the imputation issue. The court found that while there was testimony from the corporation's former executives that the motivation behind the fraud and resultant cover up was to provide time for management to resolve the corporation's underlying business problems, that motivation did not necessarily equate to a finding that the fraudulent actors intended to benefit the corporation. Id. at 787. Rather, "a reasonable trier of fact could conclude that the true motive of the wrongdoers was the preservation of their employment, salaries, emoluments and reputations, as well as their liberty, at the expense of [the corporation's] well-being." *Id.* 

The Court agrees, at the summary judgment stage, with the *Phar-Mor* court's approach. It is not clear to the Court as a matter of law, based on the evidence cited, that Mr. Lyons and the Controllers fraudulently "cooked the books" to benefit the Defendants, as opposed to being

motivated by their own self-interest and self-preservation. It is no doubt true that Fulton loaned millions of dollars to the Defendants that it might not have otherwise loaned had it known of their true financial condition, just as the corporation in *Phar-Mor* received clean audits it otherwise would not have received had its officers' fraud been detected. That fact, however, is not dispositive as to whether Mr. Lyons and the Controllers engaged in the fraud to benefit the Defendants. The *Phar-Mor* court pointed to the testimony of one of the corporate fraudsters that he knew the corporation's directors were making critical business decisions based on false financial information, including an aggressive expansion program of stores that were ultimately unprofitable and increased corporate losses, which they would not have otherwise made, resulting in the corporation "[digging itself] a bigger grave." *Id.* at 787. So too, it is possible here that Mr. Lyons and the Controllers engaged in their fraudulent acts knowing, in light of the Affiliated Entities' true financial picture, that the continued borrowings from Fulton based on the fraudulent financials were in fact not beneficial to the Defendants because they were likewise digging a bigger grave of insurmountable debt.

This factual issue precludes summary judgment for the Defendants because the Court cannot determine, at this stage of the proceeding, whether the Defendants are imputed with Mr. Lyons' knowledge as of March 22<sup>nd</sup> and should have known at that point that the business would fail, Fulton would pull funding, and the Defendants' employees would be terminated.

## 2. Whether the Defendants' WARN Act Obligations Were Triggered Prior to June 4, 2018 Requires Further Factual Development

Even if the Defendants are not imputed with Mr. Lyons' knowledge as of March 22<sup>nd</sup>, that does not automatically equate to a finding that the Defendants did not become obligated to comply with the WARN Act on a date prior to June 4<sup>th</sup> based on application of the unforeseen

business circumstance exception. As discussed *supra*, the unforeseen business circumstance exception requires that an event leading to a plant closing be sudden, dramatic, unexpected, and outside of the employer's control. The Court finds that whether Fulton's cessation of funding meets this exception requires further factual development.

The Defendants contend that after discovering Mr. Lyons' fraud on May 15, 2018, they engaged in a series of discussions and negotiations with Fulton in an attempt to save at least some part of the business. However, the Plaintiffs dispute the Defendants' version of many of those events (in addition to asserting that events after May 15<sup>th</sup> are irrelevant because March 22<sup>nd</sup> was the WARN Act trigger date). The overall nature of the factual dispute is what and how Fulton was communicating to the Defendants' management between May 15<sup>th</sup> and June 4<sup>th</sup>, what the Defendants' management was learning about the true state of the Defendants' financial outlook during those weeks, and what management should have understood about the future of the Defendants' business based on those communications and outlook. *See Plaintiffs' Response to Defendants' Statement of Undisputed Material Facts and Plaintiffs' Statement of Additional Material Facts* (the "Factual Disputes"). <sup>13</sup> For example:

- The Defendants assert their representatives met with Fulton on May 21<sup>st</sup> to discuss "the future of Debtors and related entities." The Plaintiffs do not dispute that such a meeting occurred but assert that Fulton representatives made no indication at the meeting that Fulton supported a plan that would have allowed any part of the business to survive. (Factual Dispute No. 24)
- The Defendants assert that at the May 21<sup>st</sup> meeting the parties discussed possible

<sup>&</sup>lt;sup>13</sup> Adv. Pro. Docket No. 98-1.

scenarios for the Defendants to survive. The Plaintiffs assert that all of management's proposals required additional funding from Fulton, which Fulton refused to give and instead suggested an immediate shut down. According to the Plaintiffs, Fulton made no indication at the May 21<sup>st</sup> meeting that it would support a plan that would permit the Defendants' business to survive. (Factual Dispute Nos. 25, 28)

- The Defendants assert that after Mr. Lyons' fraud was discovered on May 15<sup>th</sup>, management reviewed the status of the business, the state of financing, and strategy to continue, shutdown, or sell the businesses, fully or partially. The Plaintiffs assert that once Fulton pulled the line of credit, management knew all cash would be depleted within a week, and that the Defendants would need to discontinue at least parts of the businesses to remain viable in the short term.

  (Factual Dispute No. 26)
- The Defendants assert that management's consideration of options for survival did not include their continuation as separate legal entities. The Plaintiffs dispute that management had the power to choose between options at all, asserting that only Fulton could choose whether and to what extent the businesses would survive. (Factual Dispute Nos. 28, 31)
- The Debtors assert that Mr. Hagaman believed the Defendants could survive through the summer of 2018. The Plaintiffs assert Mr. Hagaman knew that once Fulton terminated the line of credit, the Defendants would run out of cash by May 29<sup>th</sup>, and that the only option that might allow the Defendants to survive through

the summer of 2018 would have required a \$1 million cash infusion from Fulton. (Factual Dispute No. 30)

The above Factual Disputes are but a portion of the material disputed facts between the Parties, with each drawing on different parts of the factual record to support their positions, including different portions of the deposition testimony of Mr. Hagaman. The Court cannot determine whether management should have known, prior to June 4<sup>th</sup>, that cessation of the business and termination of employees was probable without a more fulsome factual record developed at trial of the discussions between the Defendants' management and Fulton, as well as the Defendants' internal discussions.

3. Even if the WARN Act Was Triggered Only on June 4, 2018, Whether the Defendants Complied With Their Obligations Requires Further Factual Development

Even if the Defendants are correct that their WARN Act obligations were not triggered until Fulton pulled funding from the Defendants on June 4<sup>th</sup>, factual disputes still exist as to whether the Defendants complied with such obligations. The Defendants assert that employees terminated on June 4<sup>th</sup> were issued WARN Act notices. The Court believes there are sufficient disputed facts, however, regarding whether the notices were properly sent to warrant trial on the issue. The Plaintiffs point to testimony from Ms. Goodin that, although she was responsible for mailing the WARN Act notices, she could not recall doing so or receiving one. Defendants point to contrary testimony from Mr. Hagaman and Ms. Becker. Moreover, the Plaintiffs challenge the reliability of the postal service receipt cards purportedly verifying the mailing of the WARN Act notices, including citing evidence suggesting that Mr. Hagaman signed receipt cards other than his own. See Factual Dispute No. 54. The Court believes these factual disputes require trial and

an opportunity for the Court to weigh the credibility of the witnesses and their testimony.

### 4. Conclusion

At trial it will be the Defendants' burden to establish that the unforeseen business circumstance exception applies. *Seven Seas Petroleum, Inc. v. Cibc World Mkts. Corp.*, 2013 U.S. Dist. LEXIS 101112, at \*40 (S.D. Tex. July 19, 2013). As set forth in the above discussion, however, the Court cannot find on the present record that the exception is or is not applicable as a matter of law.

# F. Disputed Material Facts as to Single Site of Employment Preclude Partial Summary Judgment for the Defendants

The Defendants assert that even if the unforeseen business circumstances exemption does not apply, they are at least entitled to partial summary judgment with respect to any WARN Class members who were employed at locations with less than 50 employees, because such locations did not qualify as "plant closings" under the WARN Act. As noted *supra*, the term "plant closing" means "the permanent or temporary shutdown of a single site of employment, or one or more facilities or operating units within a single site of employment, if the shutdown results in an employment loss at the single site of employment during any 30-day period for 50 or more employees excluding part-time employees." 29 U.S.C. §2101(a)(2). The DOL Regulations provide, among other things, that separate buildings or areas may be considered a single site of employment if they are in reasonable geographic proximity, used for the same purpose, and share the same staff and equipment, but to the extent non-contiguous sites do not share staff or operational purpose, they are not a single site of employment. 20 C.F.R. §639.3(3).

The Defendants assert that Amerigreen Energy employees were not employed at a single site of employment that suffered employee losses of 50 or more employees, because only 33

Amerigreen Energy employees regularly reported for work at the Amerigreen Lancaster Office. Defendants' Summary Judgment Brief, at 15. The Defendants argue that these employees are not covered by the WARN Act and summary judgment should be entered with respect to their claims. Id. The Defendants argue that their various locations should not be aggregated to meet the "single site of employment" requirement because the DOL test, which is conjunctive in nature, is not satisfied. Id. The Defendants contend that the undisputed facts show that the Worley Manheim Office and the Amerigreen Lancaster Office were a 15-minute drive away from each other in separate municipalities, and therefore not in the same geographical location. Id. The Defendants also assert there is insufficient record evidence that employees were shared between locations. Id. Finally, the Defendants argue that although both were broadly engaged in the energy industry, Worley and Amerigreen Energy were engaged in different business purposes because they concentrated on different products and services. *Id.* Worley provided various products and services, including home heating oil, propane, and natural gas, as well as heating ventilation and air conditioning services, while Amerigreen Energy was a wholesale fuel distributor. Id. As such, according to the Defendants, any employees who may have been shared between Worley and Amerigreen Energy facilities were not engaged in the same activities for the same operational purpose, precluding a finding that Worley and Amerigreen Energy's facilities can be considered a single site of employment. *Id*.

The Plaintiffs argue that the Worley and Amerigreen Energy facilities qualify as a single site of employment for two separate reasons. They first argue that application of the three-factor test under the DOL Regulations supports a finding of a single site of employment. They assert the Worley and Amerigreen Energy facilities, at 7.6 miles and a 15-minute drive apart, were in

the same reasonable geographic proximity, and the fact that they were in different municipalities is not dispositive and represents a cramped reading of the regulatory language. Plaintiffs' Response Brief, at 50. The Plaintiffs also argue that the two facilities were used for a common purpose – selling Amerigreen Energy's fuel products and its electric and natural gas brokerage services. *Id.* Finally, the Plaintiffs assert that the two facilities shared staff because "numerous" employees directly employed by Amerigreen Energy "frequently" traveled to the Worley Manheim Office to perform their job duties, and vice-versa, and because direct employees of Worley, Amerigreen Propane, and Ranck "regularly convened" with direct employees of Amerigreen Energy at the Amerigreen Lancaster Office. *Id.* at 51.

The Plaintiffs also assert a second basis for finding the Worley and Amerigreen Energy facilities were a single site of employment. The Plaintiffs look to §639.3(i)(8) of the DOL Regulations, which provide that the requirement may be satisfied in a "truly unusual organizational situation" where the other criteria do not reasonably apply. *Id.* at 47-48. Citing two Fifth Circuit decisions, the Plaintiffs argue that such a situation exists where two offices were originally part of a single site but for logistical reasons, such as space considerations, they later separated. *Id.* at 48. The Plaintiffs contend that is the case here, where the Worley Manheim Office and the Amerigreen Lancaster Office were previously a single site which only separated because of space considerations as Amerigreen Energy grew in size. *Id.* at 49. The Plaintiffs assert that this was a truly unusual organizational situation for another reason: the two facilities "were simply two doors into the Company's criminal house of cards," based on "illusory" corporate distinctions between Worley and Amerigreen Energy. *Id.* 

With respect to geographic proximity, the Court finds that the Worley Manheim Office

and the Amerigreen Lancaster Office are in reasonable geographic proximity of each other.

Although what constitutes "reasonable" geographic proximity is going to vary from case to case, here less than 10 miles and 15 minutes separate the facilities in neighboring towns in central Pennsylvania.

The Court concludes, however, that material factual disputes preclude a determination with respect to the other legal issues applicable to the single site of employment test. With respect to whether the employees were shared between locations, the Defendants argue that only 33 Amerigreen Energy employees "regularly" reported to the Amerigreen Lancaster Office. The term "regularly" leaves room for much interpretation, however, and the Court does not have evidence as to how many of those employees also reported elsewhere, or how many Worley employees may have regularly worked from the Amerigreen Lancaster Office. Likewise, the Plaintiffs assert that "numerous" Amerigreen Energy employees traveled to the Worley Manheim office, while "numerous" Worley employees traveled to the Amerigreen Lancaster office. The Court does not have evidence to evaluate these claims of numerosity, however, and in their brief the Plaintiffs identify only three employees from each of Worley and Amerigreen Energy alleged to do so (two of which are Mr. Obetz and Mr. Hagaman, both of whom might be expected to travel between locations). A material factual dispute exists as to whether the Worley and Amerigreen Energy facilities shared the same staff, as opposed to outlier senior management members working from both locations, precluding summary judgment.

Likewise, the Court needs further factual development regarding whether the Worley

Manheim Office and the Amerigreen Lancaster Office were "used for the same purpose." While
it appears clear there was overlap between the two entities' business purpose and operations, that

does not necessarily equate to their facilities being used for the same business purpose. In particular, it is possible that as Amerigreen Energy expanded and grew its customer base, its business purpose diverged from Worley's more so than it had initially, when Amerigreen was dependent on Worley for sales. There is a material factual dispute as to whether, at the time the WARN Act notice would have been required, Worley and Amerigreen Energy offered sufficiently distinct products and services, even if some overlap existed, for their separate facilities to have had the same business purpose. The Court requires further evidence on this point, and cannot rule as a matter of law at the summary judgment stage that the two facilities constituted a single site of employment. <sup>14</sup>

### G. Disputed Material Facts Preclude Partial Summary Judgment With Respect to Amerigreen Propane

The Defendants argue that Amerigreen Propane had no employees at the time the Defendants closed, and therefore is not an employer under the WARN Act and is entitled to summary judgment. Defendants' Summary Judgment Brief, at 16. The Plaintiffs respond that Amerigreen Propane directly employed three people, including Plaintiff Marco Perez, and cites as evidence a Worley Employee List listing three employees. Factual Dispute No. 22. The Court finds this issue is subject to a material factual dispute, precluding summary judgment in favor of the Defendants.

<sup>1.</sup> 

<sup>&</sup>lt;sup>14</sup> The Court need not determine whether the two facilities can be deemed a single site of employment under the "truly unusual organization" test as argued by the Plaintiffs. The Defendants did not move for summary judgment on that issue, and while the Plaintiffs raise it in their response, they did not file a cross-motion for summary judgment on the issue. *See Sherwin Williams Co. v. Grasso (In re Grasso)*, 497 B.R. 434, 439 (Bankr. E.D. Pa. 2013) (arguments in summary judgment response brief that are unrelated to arguments presented in the summary judgment motion should be made pursuant to a cross motion for summary judgment) (*citing Merritt v. Medical Disability Ins. Plan*, 1998 U.S. Dist. LEXIS 23836, at \*1 (D.N.J. Aug. 28, 1998)).

### IV. CONCLUSION

For the reasons discussed above, the Court will (a) grant the Plaintiffs' Summary Judgment Motion, and (b) deny the Defendants' Summary Judgment Motion. An Order consistent with this Memorandum will be entered.

Dated: October 12, 2022

MAGDELINE D. COLEMAN CHIEF U.S. BANKRUPTCY JUDGE

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